‘Buy local’ procurement policy

We’re investing in businesses that invest in Mackay

Mackay Regional Council proudly supports locally-owned and operated businesses, including those with an office or branch in our region. Council has strengthened its ‘buy local’ procurement policy to further boost that assistance.

Key points of the ‘buy local’ procurement policy

< $200,000
Where goods and services are available locally, council in the first instance will seek quotes for up to $200,000 from local businesses. Council acknowledges the flow-on effect that local spend has on the region’s economy.

Tenders >$200,000
Following the completion of the qualitative assessment for large-sized contracts over $200,000, where a local business has demonstrated their capacity to undertake the contract, council has the discretion to apply a price differential (for assessment purposes only) of between two and 15 per cent to tendered prices from local businesses as a way of supporting local business and industry.

• A maximum of eight per cent for tenders priced up to $3 million
• A maximum of five per cent for tenders priced up to $5 million
• A maximum of two per cent for tenders priced over $5 million

Note: Mackay Regional Council has the discretion to apply a differential price weighting of between one and 7.5 per cent for regional businesses within the neighbouring Whitsunday and Isaac regional council areas.

The formula
This differential price weighting for local businesses is based on a matrix relative to the size of the contract, as follows:
• A maximum of 15 per cent for tenders priced up to $500,000
• A maximum of 10 per cent for tenders priced up to $1 million

For more information phone council on 1300 MACKAY (1300 622 529) or visit the website mackay.qld.gov.au